

Step Into
The Shade Room
Where Culture
Meets Scale



# **Our Background**

Founded by Angelica Nwandu in 2014, The Shade Room has grown into a leading media powerhouse for breaking news and a trailblazer for reporting all things pop culture.

The Shade Room combines investigative entertainment journalism from our writers with crowdsourced journalism from our Roommates to operate a 24/7 news outlet. Our strong community of followers allows us to break away from traditional news delivery by reaching readers directly through their social networks.

TSR delivers instant, honest, and engaging news on an open forum that welcomes dialogue via The Shade Room website, Instagram, Facebook, Twitter, and YouTube.

TSR also doubled-down on its commitment to culture and generations by acquiring The Shade Room Teens, which is a Gen Z based entertainment and news platform. Combined, the original TSR and TSR Teens now fill a unique gap in news and entertainment tailored for diverse audiences.

National and International outlets have praised TSR for its scale, connection to culture, and innovation



Our site is about the culture — what's going on, what's happening, what's worth talking about, the trends, the hashtags, the challenges...

- Angelica Nwandu, Founder & CEO to Marie Claire

No wonder 35 million Roommates, and counting, are making it their digital home.

The Shade Room has revolutionized celebrity [entertainment news]...

FAST @MPANY

The Shade Room is more than gossip. It's a community-based news source. Where people can embrace their honest opinion,

IHUFFPOSTI

TSR has become a burgeoning media empire, replete with its own tipsters, staff, and advertisers.

TIME

Also Featured In



The New York Times

**BuzzFeed** 

**Forbes** 



# **OUR COMMUNITY** A SNAPSHOT

# The Shade Room is ranked as the #1 U.S. Media Publisher based on total Social Actions

by Shareablee.



25.2 Million Followers
Third Most Engaged
Platform on IG Overall
5 Billion+Impressions Per
Month



8 Million+ unique users reached per month

70 Million+Impressions
Per Month

5.2 Million+Likes



4 Million Followers
18 Million Accounts
Reached Per Month
119 Million
Impressions Per Month

### WEBSITE

3 Million+ Monthly Users
7 Million+ Monthly
Pageviews
100 Million Advertising
Impressions



TSR Original Video Content
Distributed Across All Social
& Owned Platforms

4 Series Released
4+ Series in Production

Over 10 Million Views
Across 6 Total Released
Episodes

Over 3.5 Million
Engagements Across 6
Total Released Episodes



285K Subscribers



1.37M+ Followers



1.9M Followers



**123K Subscribers** 

**EMAIL** 

100K Subscribers | Click Rate 13%





### 25.2 Million Followers

Third Most Engaged
Platform on IG Overall

5 Billion+ Impressions
Per Month

### **Demographics**

### Age

29% of Users are 18-24 41% of Users are 25-41

### Gender

61% Women 39% Men



# 4 Million Followers 18 Million Accounts Reached Per Month 119 Million Impressions Per Month

## **Demographics**

### Age

52% of users are 13-24

11% of users are 13-17
 41% of users are 18-24

### Gender

72% Women 28% Men

# facebook.

8 Million+ unique users reached per month

70 Million+Impressions
Per Month

5.2 Million+Likes

### **Demographics**

### Age

14% of Users are 18-24 45% of Users are 25-34 25% of Users are 35-44

### Gender

66% Women 34% Men

### WEBSITE

3 Million+ Monthly Users
7 Million+ Monthly
Pageviews
100 Million Advertising
Impressions

### **Demographics**

### Aae

29% of Users are 18-24 41% of Users are 25-41

### Gender

61% Women 39% Men

### Race

73% of Users are African American

### **Income**

50% of Users have a HHI of \$100K+



### 285K Subscribers

### **Demographics**

### Age

28% of Users are 18-24 28% of Users are 25-34 18% of Users are 35-44

### Gender

70% Male 30% Female



### 1.37M+ Followers

### **Demographics**

### Age

14% of Users are 13-17 39% of Users are 18-24 36% of Users are 25-34 10% of Users are 35+

### Gender

53% Female 46% Male



### 1.9M Followers

### Demographics

### Gender

85% Female 15% Male

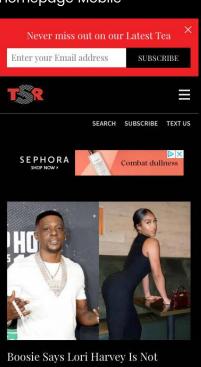
# **WEBSITE ADVERTISING SAMPLES**

# Homepage Desktop



Larsa Pippen Slams Future Regarding Their Past Relationship And Calls Him "Delusional"

# Homepage Mobile



"Goals" Based On Her Past Relationships

Celebrity News



B. Simone Trends After Video About Manifesting Love Goes Viral (Video)



SEPHORA SHOP NOW >

# WEBSITE ADVERTISING SAMPLES

### Article Desktop

THE SHADE ROOM



### Article Mobile



### Video Desktop



### Video Mobile



# **EMAIL NEWSLETTERS**







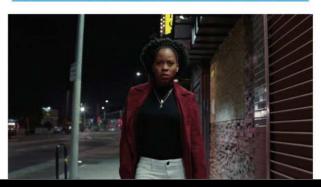
### REBEL AIRS TONIGHT AT 10ET / 9C on BET!



Hey Roommates!

Are you ready for this new show from BET and John Singleton (director of Boyz n the Hood, Poetic Justice, Baby Boy and much more)? It air's tonight at 10 eastern. Rebel features actors Danielle Moné, Method Man and more.

### Learn more about #REBELonBET / Check Out The Trailer





Copyright © 2019 The Shade Room, All rights reserved. You are receiving this email because you opted in at our website.

















Hey Roommates,

The big day is finally here! Gucci Mane and Keyshia Ka'Oir are becoming the #Wopsters tonight and BET wants you to join in!

Don't miss the LIVE event tonight on BET at 10pm/9c. See you soon!



STEP INTO THE SHADE ROOM (>)



# **INSTAGRAM POST ADS**









# **ROOMMATE TALK QUESTIONS**





# **FACEBOOK POSTS**









